



Artisan
Sotheby's
INTERNATIONAL REALTY



Doug Bohling Delivers...

...Experience

Over 24 years as award-winning, top-producing agent in Sonoma County

Exceptional knowledge of the entire Northern California Wine Country region, having sold homes, acreage, commercial property, resorts and wine country retreats from Dillon Beach to Napa, from Sausalito to Cloverdale and all over Sonoma County.

...Satisfaction

Maximum Client Care directly from Doug

Advanced Web Marketing with a local, regional, national and international presence

Local Branding Advertising - Individual and custom-tailored. Homes & Land of the North Bay, Northbay Biz magazine and The Real Estate Leader

Full Service Support by Client Care Specialists so Doug has more time for you

...Cutting Edge Technology

Digital Marketing - eGallery, SothebysRealty.com, ArtisanSIR.com, TimesOnline (Times of London), NYTimes.com and the Wall Street Journal's digital network, an exclusive partnership at wsj.com/sothebysrealty

...Sophisticated and Targeting Marketing

Extremely appealing, effective interactive virtual tours

Regular presence in widely-read regional and national gloss magazines

Online distribution with SothebysRealty.com, The Wall Street Journal, The New York Times.com, International Herald Tribune, New York Times Great Homes, Zillow.com, Trulia.com, Washingtonpost.com, Yahoo! Real Estate, Google, Frontdoor.com, OpenHouse.com, Cyberhomes.com, AOL Real Estate, Smarter Agent, Homefinder, Enormo.com and Homes.com.

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Wine Country Experience Since 1986

Homes :: Acreage :: Commercial :: Resorts :: Wine Country Retreats

Cell 707-953-6106 Doug.Bohling@SothebysRealty.com

www.douglasdelivers.com

...Global Reach

Sotheby's International Realty. The marketer of the world's most valuable and prestigious possessions. The International Herald Tribune (the global voice of the New York Times), The New York Times, The Robb Report Collection, Robb Report Vacation Homes and The Wall Street Journal

...Success & Results

Experience Counts....

Market Knowledge

Doug Bohling has been an award winning and top producing agent for over 24 years in Sonoma County. He has sold homes, acreage, resorts & wine country retreats throughout the Northbay. Doug has facilitated the sale of everything from minor subdivisions to historic hotels.

Technical skills

With his association with Sotheby's International Real Estate, Doug is very proficient at the technology of marketing property. Doug is on the forefront of internet marketing with virtual tours and podcasts as a way to reach the increasingly large portion of the population that shops with this medium.

His websites offers full high definition tours and views of all his listings, along with 24/7 interactive abilities and immediate buyer/seller response via email with direct synchronization cell phone compliance. Doug and Sotheby's International Real Estate take consumers to the next level of real estate productivity and performance.

Background

Doug is a consistent top sales associate with multiple sales and performance awards, spanning many years. He has achieved real estate's President's Circle award, Leading Edge Society and Honor Society honoring exemplary transaction levels recording a continuing level of yearly multi-million dollar sales.

He followed a path designed to increase his efficiency by completing the County Properties Graduate Series which enhanced his ability to work with residential, investment, resort and retreat properties that must conform to strict county guidelines. Doug recently was awarded the SFR designation by the National Association of Realtors.

He is most proud of his selection, by his peers, as Vice President in 2000 and then President in 2001 of BAREIS (Bay Area Information Services) for the greater Western Sonoma County area.

Personal

Though Doug Bohling was born in Hastings, Nebraska, he grew up in California and had his first taste of real estate success in the Sherman Oaks office of the Jon Douglas Co., a prestigious real estate firm based in Beverly Hills, CA.

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It wasn't long before he combined his love of real estate and his passion for the wine country by moving to Sonoma County. Upon arrival he joined a small West County office that recognized his skills, and he was named manager of the Forestville and Cazadero offices for that company. He was then recruited by the Prudential California real estate firm and was there for many years and recognized as one of the top 6% of their sales force nationwide.

Doug is currently pleased and excited to be a member of the Sotheby's International Real Estate.

Hobbies & Sport

Hiking, running, golf, travel (most of the Western US, Florida Keys, Canada, the Caribbean, Australia and the Puget Sound), music, meteorology and things mechanical.

Non-Profit

River's Cup Canoe Race
Senior "Meals on Wheels" Program
Food For Thought
Doctors Without Borders

Passions

A fine Pinot Noir
Health of friends
A country drive
A dive in the ocean
Living in the wine country

Little known facts

Doesn't cheat when no one's looking
Thinks a job well done is important
Actually likes "skim" milk

References

Alan Gevins/Lita Sam-Vargas	415.837.1600
Ben Greenwell	707.869.1686
Alan Serkissian	707.887.1703
Stephanie Rosh	415.431.4663
Scott & Debbie Bertelsen	707.632.5631
ConnieSinclair	707.849.4240
Ben & Loren Fouts	707.494.0601
David Whalen	707.484.5206
Dr. Larry Hetrick	415.647.3648
Diane Gleeson	707.604.7225
Bert Drews	707-477-7359
Gina Follansbee	707.529.2374
Art Englebrecht	415.499.1392
AJ Rylaarsdam	707.695.8390
Sherry & Ron Lester	707.972.0211

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Representative Sales

Residential

620 West K Street	Benicia	2097 Manzanita Ave	Santa Rosa
763 Hurlbut Avenue	Sebastopol	21458 Alpine Terrace	Russian River
14130 Brookside Lane	Russian River	17523 Summit Avenue	Guerneville
526 Poplar Way	Windsor	13885 Green Valley Road	Forestville
1801 Proctor Drive	Santa Rosa	19598 Redwood Drive	Russian River
12413 Elliot Lane	Sebastopol	14985 Coleman Valley Rd	Occidental
111 Marigold Lane	Forestville	6540 Bloomfield Road	Petaluma
13853 Green Valley Road	Sebastopol	1289 Summit Drive	Calistoga
315 Summer Rain	Windsor	225 McGregor Lane	Sebastopol
1800 Adobe Canyon	Kenwood	220 Nelson Way	Sebastopol
30 Ocean View Drive	Dillon Beach	2122 Blucher Valley Road	Sebastopol
485 Sausalito Blvd.	Sausalito	228 S. Edison Avenue	Graton
6086 Donna Court	Rohnert Park	11644 Our Peak Road	Forestville

Commercial/Income

7602 Elphick Road (3 units)	Sebastopol
20503 River Blvd. (2 units)	Monte Rio
Paradise Cove Resort	Armstrong Valley
The Sonoma Hotel	Sonoma
The Rio Villa Beach Resort	Russian River
The Mirabel Lodge	Forestville
17571 Orchard Avenue (2 units)	Guerneville
The Rio Lodge	Russian River
The Inn at the Willows	Russian River

Acreage

0 Anderson Road (minor sub)	Forestville
9900 Highway 116 (35 acres)	Forestville
60 Sequoia Road	Cazadero
0 Green Valley Road (14 acres)	Sebastopol
1469 Woodacre Trail (3 parcels)	Santa Rosa
0 Toyon Lane (105 acres)	Cloverdale

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Client Testimonials

[Scroll to Read](#)

"We were extremely pleased with the service we got from Doug. He was very patient with us and through his good advice he got us the house we wanted at a good price. We will certainly refer other people to you in the future"

Ben & Loren Fouts

"I would have to say if I had to do it all again I wouldn't change anything. I was blessed with Doug for sure. He was my rock through this whole thing. You are the most professional group I have come across and I will refer you anytime I can."

Gina Follansbee

"We appreciated Doug's friendliness and also his professional (but not stuffy) manner. He was very much on top of things during the whole transaction. We would recommend him to others if the opportunity arises."

Maury Dance

"Doug has been the most courteous, efficient and knowledgeable sales person I have ever been associated with. He is the best and most concerned."

Alain Serkissian, The Mirabel Lodge

"Working with Doug was a pleasure! He kept us informed of all changes and updates on our real estate transaction in a timely fashion. He went out of his way to assist us throughout the entire process. Without his excellent negotiation skills, attention to detail and follow up abilities, we would not have been successful in purchasing the property. We are looking forward to working with Doug again on future real estate transactions. He will be highly recommended to our friends."

Scott Bertelsen & Debbie Christianson

"I appreciate so much how you worked with patiently, professionally and with heart. I am so excited. Thank you so very much."

A.J. Rylaarsdam

"We heard from friends about Doug's knowledge and I liked his marketing advice and reach (electronically). Doug went out of his way to get the sale and keep it moving along—lots of extra effort on our behalf. Much appreciated and effective."

Sue Merriless & Ken Harootunian

"He is a super, highly-motivated, proactive, intelligent & up-front agent. We were totally impressed. Please thank him for us."

Ernest Sanchez, Richard Pitto

"I was so fortunate to find an agent who intuitively understood what I was looking for and never condescended, given my naiveté about real estate...you are worth much more than 3%!"

Denise Dowling

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"Doug is absolutely great! I always felt as though he was looking after my best interests. I actually spent more than I had intended to because he found me such a great house."

Toni Kiely

"Doug Bohling took care of everything for us, he was efficient, prompt, courteous and a pleasure to do business with. We would recommend him to anyone looking for a good Real Estate agent."

Donald & Wanda Warnecke

"Doug goes the extra mile to handle all aspects of selling the property. A special thanks to Doug for all his hard work."

Anna Cilley

"I needed a third opinion. While driving down Main Street I saw your office and stopped. Doug dropped everything and came out to the house and gave me a price. I felt the price was the closest to market value than the others I'd received. One was too high and the other too low. I really enjoyed working with Doug. There were minor problems that Doug dealt very well with. I would recommend Doug to anyone."

Nora Davis & Timothy Healy

"He sold me the property in '94. He is very knowledgeable and experienced. I trust him to be fair and honest."

David Sharp

"Doug is a great person to work with. He spent a lot of time with me and researching properties. He went above and beyond his responsibilities."

Joan Hepperly

"Personal recommendation of good friends. We understood Mr. Doug Bohling knew the market well. Please add another vote of confidence from much satisfied customers for Mr. Bohling's performance."

Daniel Donahue

"Thoroughly enjoyed all dealings with Doug and with everyone else at the office. Will definitely recommend Doug to others."

Barbara Mercer

"Doug did a real good job, we are very pleased with all he did."

Lawrence Pooler

"Doug was great and really helpful through the whole process of buying our house!"

Kenneth Esposto, Jennifer Northridge & Mary Jane Craig

"Doug Bohling was outstanding! He helped beyond expectations."

Howard Gelberd

"I chose Doug because he sold me the home four years ago. Doug is very professional and handles problems for his clients."

Richard Myerson/Zephyr Realty San Francisco

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